

Seminar Invitation

# Grant Thornton Global Transfer Pricing Seminar

- Transfer Pricing Issues Faced by Japanese Companies and  
How to Address Them -

Thursday, 30 September 2010  
Westine Tokyo B2F Star Junior Ballroom – Tokyo, Japan



# Grant Thornton

## Global Transfer Pricing Seminar

- Transfer Pricing Issues Faced by Japanese Companies and How to Address Them -

Dear sir/madam:

It is a great pleasure to inform you that Grant Thornton Taiyo ASG Tax Corporation and Grant Thornton Taiyo ASG (member firms within Grant Thornton International Ltd.) is organizing the "Grant Thornton Global Transfer Pricing Seminar" on Thursday, September 30, 2010.

Amid the recent synchronized global recession, many companies are required to make critical strategic decisions regarding how to set transfer prices and profit-sharing schemes between the parent and overseas affiliates. In addition, having a clear picture of overseas transfer price taxation and tax authorities' move is the key to the development of successful global strategies.

In the first session of the seminar, transfer price specialists from the Grant Thornton network worldwide will provide basic information and the latest update about the transfer pricing taxation in the U.S., China, and India, as well as explanation on the topics related to the OECD Transfer Pricing Guideline. In the second session, a panel discussion will be held to take up, debate, and resolve the transfer pricing issues raised by companies with overseas operations.

Following the seminar, a cocktail will take place to facilitate exchange between the participants and Grant Thornton international tax specialists from locations worldwide. You are cordially invited to join the cocktail for a pleasant social occasion.

We look forward to your participation.

Sincerely yours,

Grant Thornton Taiyo ASG Tax Corporation  
Grant Thornton Taiyo ASG  
(Member firms within Grant Thornton International Ltd.)

# Programme

Date: Thursday, 30 September 2010  
Venue: Westine Tokyo, B2F Star Junior Ballroom

13:00 - 13:30	Arrival and Registration	
13:30 - 13:35	Welcome and Introduction	<b>Ian Evans</b> Global Tax Leader Grant Thornton International
13:35 - 15:35	First Session  “Basic information and the latest update about the transfer pricing taxation”  -US -China -India -OECD  30 minutes for each session.	<b>Jeff Olin</b> Managing Partner International Tax Services Grant Thornton LLP  <b>Rose Zhou</b> Partner – Transfer Pricing Grant Thornton China CPA Limited  <b>Karishma R Phatarphekar</b> National Head and Partner –Transfer Services Grant Thornton India  <b>Wendy Nicholls</b> Head of Transfer Pricing Practice Grant Thornton UK LLP
15:35 - 16:00	Coffee Brake	
16:00 - 17:30	Second Session  “Transfer pricing issues faced by Japanese companies –Q&A”	To take up the transfer pricing issues faced by Japanese multinational companies and devise concrete measures to resolve them.  In addition to the speakers from the first session, Naoji Sato, Partner - Transfer Pricing Group and other international tax specialists of Grant Thornton Japan office will be participate.
18:00 - 19:30	Cocktail	Venue: B2F Galaxy Ballroom

- The first session will be conducted with Japanese-English and English-Japanese simultaneous interpretation. The second session will be conducted with Japanese-English and English-Japanese consecutive interpretation.
- Please note in advance that the program is subject to change.

## Speakers

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<p><b>Jeff Olin</b></p> <p>Managing Partner International Tax Services Grant Thornton US LLP</p>	<p>Jeff is a seasoned professional with over 18 years of public account experience. He leads the U.S. international tax practice. He specializes in preparing businesses for the world - global tax planning and analysis. He consults with clients for both inbound and outbound international transactions and assists clients with multinational tax planning to reduce worldwide effective tax rates. Before joining Grant Thornton, he was an International Tax Partner at McDermott, Will &amp; Emery, one of the world's largest law firms. He is active in several professional associations and is a frequent lecturer on international tax topics for the FSC/DISC Tax Association, the Council for International Tax Education, and the Global Educational Services Group. In addition, he teaches Taxation of International Transactions in the Chicago-Kent College of Law LL.M. program.</p>
<p><b>Rose Zhou</b></p> <p>Partner – Transfer Pricing Grant Thornton China CPA Limited</p>	<p>As one of the earliest Transfer Pricing specialists in China, Rose Zhou has more than eight years experience in China transfer pricing. She has assisted hundreds of multinational corporations in various types of projects including risk review, audit defence, documentation, "visionary" restructuring of China operations and advanced pricing agreements. Prior to joining Grant Thornton, She worked with PricewaterhouseCoopers and Ernst &amp; Young. She holds certificates of Chinese Institute of Certified Public Accountants (CICPA) and Chinese Tax Agent.</p>
<p><b>Karishma R Phatarphekar</b></p> <p>National Head and Partner –Transfer Service Grant Thornton India</p>	<p>Karishma R Phatarphekar is a Partner at Grant Thornton India. She has over 10 years of accounting and finance experience across various industries. Prior to working with Grant Thornton, she served as a Manager at PricewaterhouseCoopers, where she advised more than 75 clients on their transfer pricing compliance requirements. She is a Chartered Accountant and a CPA. She specialises in the field of transfer pricing and head the practice at Grant Thornton India.</p>
<p><b>Wendy Nicholls</b></p> <p>Head of Transfer Pricing Practice Grant Thornton UK LLP</p>	<p>Wendy is the head of Transfer Pricing practice at Grant Thornton UK. Prior to joining Grant Thornton, she was the Partner leading the PricewaterhouseCoopers South-East UK transfer pricing practice. She has a reputation as a pragmatic transfer pricing adviser and solver of real business problems, such as transfer pricing where losses arise. She has 25 years of international tax experience gained in the UK and New Zealand, and has specialised in transfer pricing for over 13 years. She has particular expertise in sectors where intellectual property is important, including technology, engineering and life sciences.</p>

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## Registration and Information

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Date & Time	<p>Thursday, 30 September 2010</p> <p>Registration: 13:00  Welcome and Introduction: 13:00 - 13:35  First Session: 13:35 - 15:35  Second Session: 16:00 - 17:30  Cocktail: 18:00 - 19:30</p>
Venue	<p>Westine Tokyo  B2F Star Junior Ballroom (Seminar)  B2F Galaxy Ballroom (Cocktail)</p> <p>1-4-1 Mita, Meguro-ku, Tokyo, Japan 153-8580  Phone: +81-3-5423-7000</p>
Registration	<ul style="list-style-type: none"> <li>• Click on the link below to register or FAX to the number below.</li> </ul> <p>Web registration: <a href="http://www.gtjapan.com/library/seminar/index.html">http://www.gtjapan.com/library/seminar/index.html</a>  FAX registration: <b>+81-3-5770-8830</b>  Seminar Code No.: <b>GT55</b> (Fill in this number in “Seminar Code No.” section of Web/FAX registration form )</p> <ul style="list-style-type: none"> <li>• After the registration, the secretariat office will send the “Registration Certificate” and “Cocktail Entrance Ticket (attendees only)” via email. Upon receipt of these, your registration will be completed.</li> <li>• Registration will be closed when the capacity is reached.</li> <li>• Registration must be submitted by <b>Wednesday, 22<sup>nd</sup> September</b>.</li> <li>• We do not use the personal information you provide in the sign-up form for purposes other than our operations related to the management of the seminar.</li> </ul>
Enquiry	<p>Grant Thornton Japan  Tomoko Tashiro  T: +81- 3-5770-8836  E: t-asgNews@gtjapan.com</p>

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# Registration Form

## Grant Thornton Global Transfer Pricing Seminar

<Seminar Registration> Thursday, 30 September 13:00 – 17:30 @B2F Star Junior Ballroom

Company \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Telephone \_\_\_\_\_

e-mail \_\_\_\_\_

Address \_\_\_\_\_

Seminar Code No. \_\_\_\_\_

<Cocktail> Thursday, 30 September 18:00 – 19:30 @B2F Galaxy Ballroom

Yes \_\_\_\_\_

No \_\_\_\_\_

<Questionnaire>

Please indicate the country or countries where your company uses Grant Thornton.

Country: \_\_\_\_\_

If you would like to speak with tax specialists of a particular country, please indicate the country name.

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If there are particular transfer pricing related topics you are interested in, please indicate.

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**FAX to +81-3-5770-8830**



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